

## Management and Supervisory Training

*At the core of the Pro.File Communicator is a stimulating and practical workshop that provides you and your colleagues with clear understanding and useful insights into the communication styles that impact management and supervisory responsibilities from hiring and training, to performance management, coaching and retention.*

### **How your people skills will be the #1 driver of your success as a leader:**

- Gain buy-in and cooperation for your ideas.
- Understand what uniquely motivates each of your staff as individuals.
- Engage employees who are less interactive and participative in the work environment.
- Understand how conflict affects various individuals and how to more effectively manage it.

### **Workshop Objectives:**

- Develop specific, intentional strategies on how you will manage employees differently based on a new, clearer understanding of their unique behavioral and motivational style.
- Understand your own natural style (both its strengths & challenges) and learn how this impacts your role, responsibilities and communication effectiveness.
- Identify the potential of individual staff and design strategies to support their involvement and inspire their development.

Through interactive learning experiences, self-analysis, small group projects and teamwork activities, your team will make important discoveries about their interactions with others in a safe, interactive and informal setting.

Participants are provided a comprehensive Pro.file Communicator manual for use during the session and ongoing reference thereafter. This course is ideal for a group of 6 to 12 participants.

Cost of Program:

\$4,800 per 8 hour training workshop; minimum 6 participants

Additional participants are charged at an additional \$700 per person (excludes 1-on-1 training)

Additional 1-on-1 training/coaching hours are available at \$275/hour